### **OPERATING FUND**



PRELIMINARY & UNAUDITED FINANCIAL HIGHLIGHTS
May 31, 2016

RENDELL L. JONES CHIEF FINANCIAL OFFICER

### MANAGEMENT OVERVIEW May 31, 2016

#### **Balance Sheet**

Cash and cash equivalents had a month-end balance of approximately \$94.8 million. Its balance decreased \$6.3 million for the month primarily reflecting operating expenses. The cash position is considered sufficient to cover current and future obligations of the Fund.

Other accounts receivable had a month-end balance of approximately \$353 thousand. The decrease for the month was due to the continuing collection on the annual operating fees of \$80.9 million that were due in April. In May, \$972 thousand in operating fees were collected.

Prepaid expenses and other assets had a month-end balance of approximately \$2.3 million. The balance includes primarily computer software and web-based software annual subscriptions.

Fixed assets net of accumulated depreciation had a month-end balance of approximately \$30.5 million. Its balance decreased by approximately \$310 thousand in the month. This decrease was primarily due to monthly depreciation of existing assets.

Accounts payable had a month-end balance of approximately \$1.5 million. Its balance included trade and interagency payables.

Deferred revenue had a month-end balance of approximately \$47 million. Its balance decreased by approximately \$7 million for the month. This decrease was due to the realization of deferred operating fees for the month.

#### Statements of Revenues, Expenses, and Changes in Fund Balance

Net income for the month was \$332 thousand and net income year-to-date was approximately \$4.5 million. Interest income on overnight investments has averaged 0.20% year-to-date, versus 0.02% during the same period last year.

#### **Statements of Cash Flow**

The cash position decreased approximately \$6.3 million since last month. In the current month approximately \$6.1 million was provided by operating activities. Approximately \$139 thousand was invested in new capital assets. Approximately \$111 thousand in cash was used to repay the National Credit Union Share Insurance Fund note payable on the King Street Station Building, which has a balance of \$9.8 million on the balance sheet.

#### **Budget (Year-to-Date)**

Agency expenses was under the year-to-date budget by \$11.6 million or 9.6%, compared to being under the year-to-date budget by approximately \$10.0 million or 8.7% during the same period last year. Of the total variance, employee pay and benefits was under budget by \$1,383 thousand or 1.6%. Travel cost were under budget by \$2.6 million or 21.6%. Contract services cost was under budget by \$3.3 million or 27.7%. The remaining expense categories combined were under budget by \$4.3 million or 45.6%. The under budget amounts are primarily due to the use of straight line budget estimates. Actual costs will align with budgeted costs as the year progresses.

The average annualized travel spend per Full-Time Equivelant (FTE) was \$18,922 this year, which is \$372 less than last year.

#### Vacancies

The Agency had 37 vacancies as of this month—down 2 from the prior month. Of the 37 vacancies, 6 were in the central office and 31 were in the regions and the Asset Management and Assistance Center (AMAC). The 37 vacancies represent 3.0% percent of total authorized staff of 1,247.00.

# NATIONAL CREDIT UNION ADMINISTRATION OPERATING FUND BALANCE SHEETS

# As of May 31, 2016 and 2015 (Dollars in thousands)

|   | May 2016 |         | May 2015 |         |
|---|----------|---------|----------|---------|
| ASSETS  |          | _       |          |         |
| Cash and cash equivalents   | \$       | 94,759  | \$       | 85,528  |
| Due from National Credit Union Share Insurance Fund                           |          | 35      |          | 52      |
| Employee advances   |          | 18      |          | 38      |
| Other accounts receivable, Net  |          | 353     |          | 1,479   |
| Prepaid expenses and other assets   |          | 2,301   |          | 2,636   |
| Assets held for sale  |          | 153     |          | -       |
| Fixed assets - Net of accum. depreciation of \$32,714 as of May 31, 2016      |          | 30,529  |          | 33,042  |
| Intangible assets - Net of accum. amortization of \$16,674 as of May 31, 2016 |          | 2,988   |          | 2,037   |
| TOTAL ASSETS  | \$       | 131,136 | \$       | 124,812 |
|   | <u></u>  |         |          |         |
| LIABILITIES   |          |         |          |         |
| Accounts payable  | \$       | 1,481   | \$       | 2,902   |
| Obligations under capital leases  |          | 1,331   |          | 2,068   |
| Accrued wages and benefits  |          | 11,785  |          | 10,072  |
| Deferred revenue <sup>1</sup>   |          | 47,211  |          | 46,021  |
| Accrued annual leave  |          | 17,243  |          | 15,469  |
| Accrued employee travel   |          | -       |          | -       |
| Note payable to National Credit Union Share Insurance Fund                    |          | 9,834   |          | 11,174  |
| TOTAL LIABILITIES   |          | 88,885  |          | 87,706  |
| FUND BALANCE  |          | 42,251  |          | 37,106  |
| TOTAL LIABILITIES AND FUND BALANCE  | \$       | 131,136 | \$       | 124,812 |

<sup>&</sup>lt;sup>1</sup>The Operating Fund recognizes operating fee revenue ratably over the calendar year. The deferred revenue is the remaining amount to be recognized over the remainder of the calendar year.

#### STATEMENTS OF REVENUES, EXPENSES, AND CHANGES IN FUND BALANCE For the Periods Ended May 31, 2016 and May 31, 2015 (Dollars in thousands)

|  | May 2016 |        | Year-to-Date<br>May 2016 |        | Year-to-Date<br>May 2015 |        |
|--|----------|--------|--------------------------|--------|--------------------------|--------|
| REVENUES                                   |          |        |                          |        |                          |        |
| Operating fees                             | \$       | 6,744  | \$                       | 33,722 | \$                       | 32,809 |
| Interest                                   |          | 19     |                          | 57     |                          | 4      |
| Other                                      |          | 119    |                          | 411    |                          | 496    |
| Total Revenues                             |          | 6,882  |                          | 34,190 |                          | 33,309 |
| EXPENSES, NET <sup>1</sup>                 |          |        |                          |        |                          |        |
| Employee wages and benefits, net           |          | 4,639  |                          | 23,106 |                          | 22,882 |
| Travel                                     |          | 786    |                          | 2,573  |                          | 2,787  |
| Rent, communications, and utilities        |          | 168    |                          | 473    |                          | 380    |
| Contracted services                        |          | 727    |                          | 2,287  |                          | 2,147  |
| Depreciation and amortization              |          | 109    |                          | 546    |                          | 697    |
| Administrative                             |          | 121    |                          | 749    |                          | 738    |
| Total Expenses                             |          | 6,550  |                          | 29,734 |                          | 29,631 |
| EXCESS OF REVENUES OVER / (UNDER) EXPENSES |          | 332    |                          | 4,456  |                          | 3,678  |
| FUND BALANCE—Beginning of period           |          | 41,919 |                          | 37,795 |                          | 33,428 |
| FUND BALANCE—End of period                 | \$       | 42,251 | \$                       | 42,251 | \$                       | 37,106 |

<sup>&</sup>lt;sup>1</sup>Operating Fund expenses are the total NCUA operating expenses minus the Share Insurance Fund allocation as determined by the overhead transfer rate set by the NCUA Board of 73.1% and 71.8% for 2016 and 2015, respectively.

#### STATEMENTS OF CASH FLOWS

# For the Periods Ended May 31, 2016 and May 31, 2015 (Dollars in thousands)

|  | Ma | y 2016  | Year-to-Date<br>May 2016 |         | Year-to-Date<br>May 2015 |         |
|--|----|---------|--------------------------|---------|--------------------------|---------|
| CASH FLOWS FROM OPERATING ACTIVITIES:                                    |    |         |                          |         |                          |         |
| Excess of revenues over expenses   | \$ | 332     | \$                       | 4,456   | \$                       | 3,678   |
| Adjustments to reconcile excess of revenues over expenses to net         |    |         |                          |         |                          |         |
| cash provided by operating activities:                                   |    |         |                          |         |                          |         |
| Depreciation and amortization  |    | 400     |                          | 2,030   |                          | 2,464   |
| Provision for loss on disposal of employee residences held for sale      |    | _       |                          | 13      |                          | 47      |
| (Gain) loss on fixed asset retirements                                   |    | _       |                          | _       |                          | 11      |
| (Increase) decrease in assets:   |    |         |                          |         |                          |         |
| Due from National Credit Union Share Insurance Fund                      |    | (10)    |                          | 3,909   |                          | 3,457   |
| Employee advances  |    | 85      |                          | 20      |                          | 24      |
| Other accounts receivable  |    | 846     |                          | (21)    |                          | (1,157) |
| Prepaid expenses and other assets  |    | (474)   |                          | (569)   |                          | (491)   |
| (Decrease) increase in liabilities:                                      |    | -       |                          | ` ′     |                          | ` ′     |
| Accounts payable   |    | (2,094) |                          | (4,163) |                          | (3,696) |
| Accrued wages and benefits   |    | 1,563   |                          | 4,609   |                          | (2,801) |
| Deferred revenue   |    | (6,745) |                          | 47,211  |                          | 46,021  |
| Accrued annual leave   |    | _       |                          | _       |                          | _       |
| Accrued employee travel  |    | _       |                          | (646)   |                          | (491)   |
| Net cash (used) or provided by operating activities                      |    | (6,097) |                          | 56,849  |                          | 47,066  |
| CASH FLOWS FROM INVESTING ACTIVITIES:                                    |    |         |                          |         |                          |         |
| Purchases of fixed and intangible assets                                 |    | (139)   |                          | (2,087) |                          | (2,343) |
| Proceeds from insurance on fixed assets                                  |    | -       |                          | -       |                          | -       |
| Purchases of employee residences held for sale                           |    | _       |                          | _       |                          | _       |
| Proceeds from sale of employee residences held for sale                  |    | _       |                          | 211     |                          | 596     |
| Net cash used by investing activities                                    |    | (139)   |                          | (1,876) |                          | (1,747) |
| CASH FLOWS FROM FINANCING ACTIVITIES:                                    |    |         |                          |         |                          |         |
| Repayments of note payable to National Credit Union Share Insurance Fund |    | (111)   |                          | (558)   |                          | (559)   |
| Principal payments under capital lease obligations                       |    | -       |                          | (184)   |                          | (172)   |
| Net cash used by financing activities                                    |    | (111)   |                          | (742)   |                          | (731)   |
| NET (DECREASE) OR INCREASE IN CASH AND CASH EQUIVALENTS                  |    | (6,347) |                          | 54,231  |                          | 44,588  |
| CASH AND CASH EQUIVALENTS—Beginning of period                            |    | 101,106 |                          | 40,528  |                          | 40,940  |
| CASH AND CASH EQUIVALENTS—End of period                                  | \$ | 94,759  | \$                       | 94,759  | \$                       | 85,528  |
| SUPPLEMENTAL DISCLOSURE OF NONCASH ACTIVITIES                            |    |         |                          |         |                          |         |
| Acquisition of equipment under capital lease                             | \$ |         | \$                       |         | \$                       | 2,027   |
| Cash Payments for Interest   | \$ | 16      | \$                       | 79      | \$                       | 88      |

#### YEAR-TO-DATE BUDGET REPORT ANALYSIS (BEFORE OVERHEAD TRANSFER RATE)

109,057

As of May 31, 2016 and May 31, 2015 (Dollars in thousands)

TOTAL

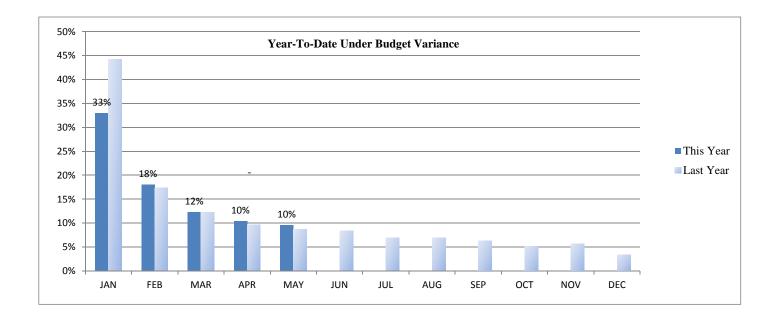
|                          |          | Year-To-Dat | e 2016  |        | Year-To-Date 2015 |        |         |        |  |
|--------------------------|----------|-------------|---------|--------|-------------------|--------|---------|--------|--|
|                          | BUDGET 1 | ACTUAL      | DIFF    | %      | BUDGET 1          | ACTUAL | DIFF    | %      |  |
| Employee Pay & Benefits  | 87,281   | 85,897      | (1,383) | -1.6%  | 82,769            | 81,147 | (1,622) | -2.0%  |  |
| Travel                   | 12,206   | 9,563       | (2,642) | -21.6% | 12,204            | 9,882  | (2,321) | -19.0% |  |
| Rent, Comm., & Utilities | 2,819    | 1,759       | (1,060) | -37.6% | 2,405             | 1,348  | (1,057) | -43.9% |  |
| Administrative           | 6,542    | 3,336       | (3,206) | -49.0% | 6,806             | 5,088  | (1,718) | -25.2% |  |
| Contracted Services      | 11,761   | 8,502       | (3,260) | -27.7% | 10,911            | 7,601  | (3,310) | -30.3% |  |

(11,552) -9.6%

115,095

105,066

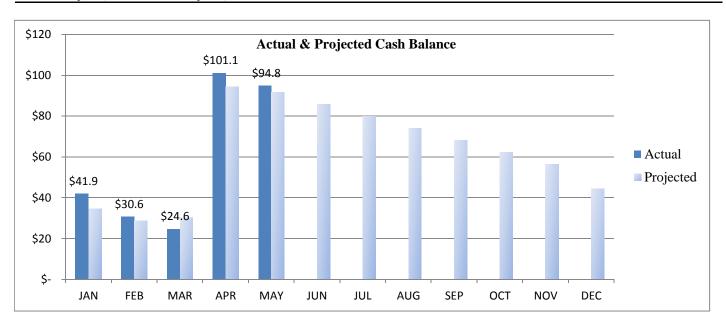
(10,029) -8.7%

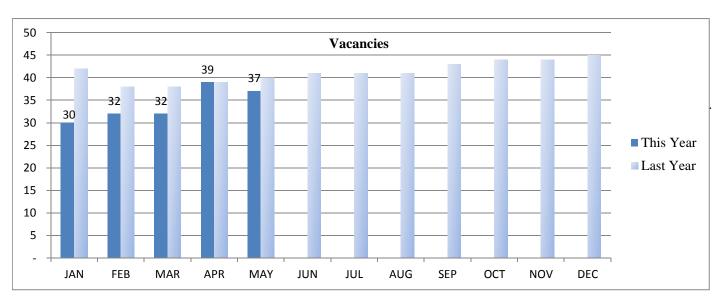


<sup>&</sup>lt;sup>1</sup>Budget amounts reflect the Board-approved base budget plus mid-session adjustments.

120,609

#### GRAPHS AND RATIOS As of May 31, 2016 and May 31, 2015





|   | 5/31/2016 | 5/31/2015 |
|---|-----------|-----------|
| Fund Balance / Total assets                                   | 32.22%    | 29.73%    |
| YTD interest income to average investments (annualized)       | 0.20%     | 0.02%     |
| Annualized travel spend per employee                          | \$18,922  | \$19,294  |
| Net year to date cash inflow (outflow) in millions of dollars | \$54      | \$45      |
| Cash and overnight investments / Total assets                 | 72.26%    | 68.53%    |
| Overhead transfer rate  | 73.10%    | 71.80%    |