National Credit Union Administration



Operating Fund

Financial Highlights
July 31, 2011

May Am Woodon

Mary Ann Woodson
Chief Financial Officer

FINANCIAL HIGHLIGHTS AS OF JULY 31, 2011

Balance Sheets

Cash and cash equivalents had a month-end balance of approximately \$70.7 million. Its balance decreased \$6.9 million primarily for the payment of operating expenses. The cash position is considered to be sufficient to cover current and future obligations of the Fund.

Statements of Revenues, Expenses, and Changes in Fund Balance

The net income for the month was \$195,000. Interest income on overnight investments has averaged 0.05% during the year, versus 0.12% during the same period last year.

Statements of Cash Flow

The cash position decreased \$6.9 million since last month. Operating activities generated the major portion of the net change in cash. Also, a total of \$239,000 was invested in new capital assets, and a total of \$111,000 in cash was used to reduce or repay the NCUSIF note payable long-term liability which has a balance of \$16.3 million on the balance sheet.

Budget (Year-to-Date)

Agency spending was under the year-to-date budget by \$9.5 million or 7.3 percent, compared to being under the year-to-date budget by approximately \$7.6 million or 6.5 percent during the same period last year. Of the total variance, employee pay and benefits was under budget by \$6.2 million or 6.6%, travel was under budget by \$0.7 million or 4.6%, and the remaining expense categories combined were under budget by \$2.6 million or 11.9%.

The average annualized travel spend per FTE has been \$20,423 this year, which is approximately \$1,186 more than last year.

Vacancies

The agency had 50 vacancies as of this month -- down 6 from the prior month. Of the 50 vacancies, 17 were in the central office and 33 were in the regions and AMAC. The 50 vacancies represent 4.1% percent of total authorized staff of 1,213.60.

BALANCE SHEETS
AS OF JULY 31, 2011 AND JULY 31, 2010
(Dollars in thousands)

	7/31/2011	6/30/2011	7/31/2010
ASSETS		ı	
CASH AND CASH EQUIVALENTS	\$ 70,749	\$ 77,672	\$ 66,388
DUE FROM NATIONAL CREDIT UNION SHARE INSURANCE FUND	. · · -	-	670
EMPLOYEE ADVANCES	226	208	596
OTHER ACCOUNTS RECEIVABLE	173	293	. 46
PREPAID EXPENSES AND OTHER ASSETS	2,005	1,937	2,388
ASSETS HELD FOR SALE	147	147	352
FIXED ASSETS — Net of accumulated depreciation of \$24,620 as of July 31, 2011	31,459	31,457	30,218
INTANGIBLE ASSETS — Net of accumulated amortization of \$7,819 as of July 31, 2011	4,861	5,004	6,002
TOTAL	\$ 109,620	<u>\$ 116,718</u>	\$ 106,660
LIABILITIES AND FUND BALANCE			
LIABILITIES: Accounts payable Obligations under capital leases Accrued wages and benefits Accrued annual leave Accrued employee travel Note payable to National Credit Union Share Insurance Fund	\$ 38,569 24 8,242 11,401 - 16,315	\$ 46,377 24 7,616 11,401 - 16,426	\$ 40,109 41 7,375 9,922 - 17,656
Total Liabilities	74,551	81,844	75,103
COMMITMENTS AND CONTINGENCIES			
FUND BALANCE	35,069	34,874	31,557
TOTAL	\$ 109,620	<u>\$ 116,718</u>	\$ 106,660

STATEMENTS OF REVENUES, EXPENSES, AND CHANGES IN FUND BALANCE FOR THE PERIODS ENDED JULY 31, 2011 AND JULY 31, 2010 (Dollars in thousands)

	YEAR-	TO-DATE	MONTH			
	2011	2010	. 2011	2010		
REVENUES:						
Operating fees	\$ 50,204	\$ 49,828	\$ 7,174	\$ 7,123		
Interest	14	31	1	9		
Other	573	54	166	8		
				•		
Total Revenues	50,791	49,913	7,341	7,140		
EXPENSES, NET:						
Employee wages and benefits, net	35,311	33,670	4,930	4,773		
Travel	5,355	5,018	895	830		
Rent, communications, and utilities	1,053	868	. 215	163		
Contracted services	3,634	2,572	697	508		
Other	3,277	3,530	409	<u>487</u>		
Total Expenses	48,630	45,658	7,146	6,761		
EXCESS OF REVENUES OVER EXPENSES	2,161	4,255	195	. 379		
FUND BALANCE—Beginning of year	32,908	27,302	34,874	31,178		
FUND BALANCE—End of year	\$ 35,069	\$ 31,557	\$ 35,069	\$ 31,557		

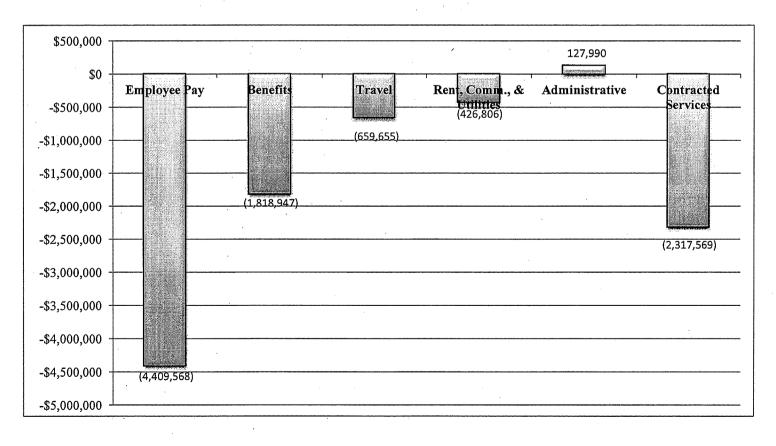
STATEMENTS OF CASH FLOWS FOR THE PERIODS ENDED JULY 31, 2011 AND JULY 31, 2010 (Dollars in thousands)

	YEAR-TO-DATE 2011 2010		MON ⁻ 2011			TH 2010		
CASH FLOWS FROM OPERATING ACTIVITIES:								
Excess of revenues over expenses	\$	2,161	\$	4,255	\$	195	\$	379
Adjustments to reconcile excess of revenues over expenses to net		ŕ		•				
cash provided by operating activities:				•				
Depreciation and amortization		2,693		2,681		380		386
Provision for loss on disposal of employee residences held for sale		133		20				-
(Gain) loss on fixed asset retirements		-		-				-
(Increase) decrease in assets:								
Due from National Credit Union Share Insurance Fund		2,857		1,588				4,063
Employee advances		(176)		(430)		(18)		84
Other accounts receivable		176		228		120		117
Prepaid expenses and other assets		(634)		(1,378)		. (68)		- ,
(Decrease) increase in liabilities:		, ,		. ,		-		
Accounts payable		33,526		37,073		(7,808)		(6,703)
Accrued wages and benefits		(339)		266		626		1,035
Accrued annual leave				-		-		-
Accrued employee travel		(532)		(179)	_	-		-
Net cash provided by operating activities		39,865		44,124	_	(6,573)	· .	(639)
CASH FLOWS FROM INVESTING ACTIVITIES:								
Purchases of fixed assets		(1,395)		(1,398)		(239)		(54)
Purchases of employee residences held for sale		(319)		(91)		. •		(91)
Proceeds from sale of employee residences held for sale		735		214		-		
Net cash used in investing activities		(979)		(1,275)		(239)		(145)
CASH FLOWS FROM FINANCING ACTIVITIES:			•					
Repayments of note payable to National Credit Union Share Insurance Fund Principal payments under capital lease obligations	· · ·	(782)		(782)		(111)		(111)
Net cash used in financing activities		(782)	_	(782)		(111)		(111)
NET INCREASE (DECREASE) IN CASH AND CASH EQUIVALENTS		38,104		42,067		(6,923)		(895)
CASH AND CASH EQUIVALENTS—Beginning of year		32,645		24,321		77,672		67,283
CASH AND CASH EQUIVALENTS—End of year	<u>\$</u>	70,749	<u>\$</u>	66,388	<u>\$</u>	70,749	<u>\$</u>	66,388
CASH PAYMENTS FOR INTEREST	<u>\$</u>	207	\$	234	<u>\$</u>	30	<u>\$</u>	34

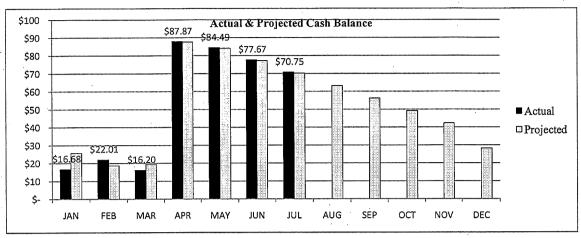
YEAR-TO-DATE BUDGET REPORT ANALYSIS (BEFORE OVERHEAD TRANSFER RATE) AS OF JULY 31, 2011 AND JULY 31, 2010

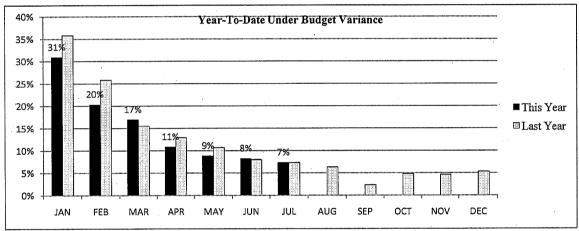
		2011				2010			
	BUDGET	ACTUAL	DIFF	%	BUDGET	ACTUAL	DIFF	%	
Employee Pay	72,995,550	68,585,982	(4,409,568)	-6.0%	61,873,727	62,086,092	212,365	0.3%	
Benefits	21,670,427	19,851,480	(1,818,947)	-8.4%	18,981,175	17,054,241	(1,926,934)	-10.2%	
Travel	14,260,088	13,600,433	(659,655)	-4.6%	13,987,748	11,828,472	(2,159,276)	-15.4%	
Rent, Comm., & Utilities	2,991,346	2,564,540	(426,806)	-14.3%	2,535,958	2,028,607	(507,351)	-20.0%	
Administrative	7,846,934	7,974,924	127,990	1.6%	6,906,282	8,998,305	2,092,023	30.3%	
Contracted Services	11,177,257	8,859,688	(2,317,569)	-20.7%	11,289,141	6,012,665	(5,276,476)	-46.7%	
TOTAL	130,941,602	121,437,047	(9,504,555)	-7.3%	115,574,031	108,008,382	(7,565,649)	-6.5%	

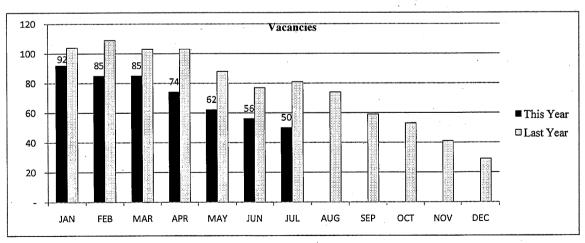
Amount Over (Under) Budget



GRAPHS AND RATIOS AS OF JULY 31, 2011 AND JULY 31, 2010







	7/31/2011	7/31/2010
Retained earnings / Total assets	31.99%	29.59%
YTD interest income to average investments (annualized)	0.05%	0.12%
Annualized travel spend per employee	\$20,423	\$19,237
Net year to date cash inflow (outflow) in millions of dollars	\$38	\$42
Cash and overnight investments / Total assets	64.54%	62.24%
Overhead transfer rate	58.90%	57.20%